**Village Bountiful, LLC**

**Board Meeting Minutes**

**Meeting Date:** Tuesday, January 5, 2021

**Meeting Location:** 38 Ontio Terrice/Zoom

**Present:**

Board of Directors:

Bobbie Armour, President

Dave Welch, Vice President

Sherry Mott, Treasurer

Jamie Berkeley-Hartjen, Secretary

Ed Frazier

Lois Green

Jakkie Bickos

Membership: Chris Berkeley-Hartjen, Lois Baldwin, Dwight Mott

**New Business:**

A. Approval of December 1 minutes:

1. Motion by Lois, Bobbie 2nd, Carried.

B. Store Location

1. We have been hearing that customers are having difficulty finding the store.

a. Bobbie has been adding "next to Country Computers" to recipes. Jamie has added this to the website as well.

b. Jamie proposed creating a graphic with a map to post online. She will work on it.

C. Capitol

1. Bobbie has asked the bank if we would be eligible for the PPP loan. She has yet to hear back.

2.Jakkie mentioned the ELDA loan/grant program from SBA. We may be eligible for a grant and a loan at 3% interest.

a. Sherri moved to pursue SBA loans/grants. Bobbie 2nd, carried.

b. Jakkie will file.

3. Ed will check with Community Foundation about a grant for increased inventory and/employees. We will ask for $10,000.

D. Treasurer's Report

1. For December:

a. Revenue: $8,000 in sales

1 new membership

b. Current balance $700

c. Payroll has not been taken out yet.

2. Sales tax has been filed and is up-to-date

E. Accounting

1. Dan Eaton has agreed to offer accounting service pro bono. Sherri will meet with him to sort out year-end accounting.

2. As of Jan 1, 2021, Rebecca and Donna have been switched to salaried employees. Sherri has sent out a W4 to figure out withholdings.

3. Currently money from the store is not deposited in the bank everyday. The Board would like to have those deposits happen daily. Sherri will work with Rebecca and Donna to figure out how to make that happen.

4. We need to reduce operating costs.

a. The amount of money that may be used to purchase products has been lowered, but the shelves are looking bare. There needs to be a balance.

F. The application to accept SNAP benefits has been changed to "in review"; we are now waiting for FNS to inspect the store and certify that we comply with requirements.

G. Membership

1. Donna has had many people say they are unable to purchase a membership at the moment due to economic hardships.

a. Allowing non-members to shop may disincentivize membership, but allows us to make more revenue.

2. There have been requests for fresh meat.

a. Perhaps we can do something with preorders.

1. Store manager should be the one to look into options.

3. There have been requests for extended hours.

a. Linda Bickos has volunteered to operate the store after from 4pm to 5:30pm a few days a week.

1. She will begin training with Donna this week.

b. There are a few other volunteers who have begun or will begin training.

4. Jamie suggested doing a facebook poll to see what else may be keeping people from shopping and/or buying memberships.

H. Lois made a motion to move to executive.

I. The next meeting will be Tuesday, February 2.

Submitted on February 2, 2021

Signed Jamie Berkeley-Hartjen, Secretary

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