**Village Bountiful, LLC**

**Board Meeting Minutes**

**Meeting Date:** Tuesday, May 4, 2021

**Meeting Location:** Zoom

**Present:**

Board of Directors:

Bobbie Armour, President

Dave Welch, Vice President

Sherry Mott, Treasurer

Jamie Berkeley-Hartjen, Secretary

Ed Frazier

~~Lois Green~~

Jakkie Bickos

**Old Business:**

A. Approval of March 3 minutes.

B. Store Manager Report

1. Donna asked to increase LuAnn's hours to 12/week.

a. We can't afford to increased paid hours.

b. We need to have other volunteers.

1. Linda has offered to work one weekend per month. So we need 3 more volunteers.

C. Treasurer's Report

1. Expected balance in the bank is $173 after all pending expenses. Rent has not yet been paid.

2. From June to date, we are running $4,000-$6,000 deficit.

3. Payroll taxes have been paid.

4. Current operating margin is 25-30%

D. Profit goals

1. We need to have approximately $400 in sales per day in order to cover expenses.

a. We are averaging only $200 per day.

2. We may need to offer different products to bring new people in and increase the amount that regular customers spend.

3. Treaserer and Store Manager will create a schedule of when bills need to be paid.

E. Chicken Barbeque

1. Barbeque was a success.

2. Over $700 in sales.

3. Barbeque generated a lot of new business for the store.

a. There were also people chatting and a community atmosphere.

F. Should we do more events?

1. If we do another event, we should make sure to do good PR activities to get people to come back.

G. We may only have 30 days before we are out of money.

1. What can we do short term?

a. Jakkie will see how soon we could get another chicken barbeque.

2. What is the exit plan?

H. Additional Board Members

1. Bobbie suggested appointing 2 additional Board members.

2. Each Board member will explore options.

**New Business:**

A. Next Meeting

1. Tuesday, June 1, 2021

Submitted on June 1, 2021

Signed Jamie Berkeley-Hartjen, Secretary

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